

Sales Engineer Germany for Hydraulic Load Sensing valves

Company Background:

As sales engineer you will be working for the only company in the Netherlands which is active in the design, production and sales of hydraulic proportional and load-independent control valves. Our valves are being used in mobile applications as drilling machines, cranes and winches. We consider the Netherlands and Germany as our home markets with a lot of potential to grow.

AMCA has a flat organization structures with short lines.

What are your tasks as Sales Engineer:

- Within this job you are responsible for sales of load sensing valves in Germany.
- Maintain relationship with existing customers.
- Focus within this job is finding new OEM customers in the German market.
- Technical sales , seeing opportunities and thinking in solutions are terms that fit you well.

What do we expect from you:

- * Knowledge of hydraulic valves and / or hydraulic systems.
- * Good experiences in Sales
- * Entrepreneurship
- * German Native language. Good spoken and written in English.
- * Good communication skills.

Conditions:

- * Market conform Salary
- * Yearly bonus arrangement according to pre-defined goals (KPI)
- * Lease car
- * Home based in Krefeld , Germany | Ten Post , The Netherlands.